

MINUTES OF THE EXECUTIVE COMMITTEE

CORCORAN GALLERY OF ART

May 12. 1980

Members of the Executive Committee present were Mesdames: Denby, (Pres. of the Women's Committee), Mrs. Salant, and Mrs. Vanderpool, and Messrs. FitzGerald, Hull, Kinney, Kreeger, (Chairman), Jewett, Gerstin (President of Friends), Saul, Swift and Wilkinson. Members of the staff present were: Dr. Marzio, Chief Executive Officer, Mrs. Muccio, Director of Development, Ms. Livingston, Associate Director, Ms. Goffe, Director of Finance and Planning, Adm. Snead, Director of Buildings and Grounds, Mr. Thomas, Dean of the School, Ms. Tilley, Special Events.

The meeting was called to order at 12:35 PM by the President of the Executive Committee, Mr. Kreeger.

The minutes of the meeting of April 14, 1980 were amended as follows:

Works of Art Committee

The Works of Art Committee voted to recommend to the Executive Committee that additional paintings be sent to the "Painting in the United States from Public Collections" exhibition to be held in Mexico City, November 15 - December 31, 1980:

Hassam: Northeast Headlands
Diebenkorn: Ocean Park #83
Dewing: Lady with a Mask
Rothko: Mulberry and Brown
Harnett: Plucked Clean

The Committee also recommended that the following paintings to be lent to other museums:

Fort Wayne Museum of Art - Grace Hartigan Retrospective
Feb. 6 - March 15, 1981
Hartigan: Summer Street

Sterling & Francine Clark-John Storrs
Art Institute Nov. 7 - Dec. 28, 1980
Storrs: Horses' Heads

University Art Galleries -The White Mountains
Univ. of New Hampshire Sept. 7 - Oct. 29, 1980
Kensett: Mt. Washington

The Serpentine Gallery - Westermann at the Serpentine
(Arts Council of Great Nov. 22 - Jan. 1981
Britain) Westermann: The Plush

MINUTES

Report of the President

Financial Report

Dr. Marzio reported on the financial statement for the Corcoran Gallery of Art, Museum and School, for the eight month period ending April 30, 1980, which showed total unrestricted support and revenue received of \$1,766,597 against expenditures of \$1,767,801; other revenues received include \$79,000 from the Women's Committee and \$225,297 of donor designated funds.

Mr. Saul requested that future reports designate expenditures of income reported as current restricted support. On a cash basis, the institution ended the first eight months of Fiscal Year 1980 with a \$303,093 operating surplus. Certain reporting improvements made by Ms. Goffe were noted.

Auditorium

Mr. Kreeger announced that \$236,000 is the anticipated cost to complete the auditorium renovation and that he had spoken with Dr. Armand Hammer and Mr. William McSweeney regarding arrangements for the availability of the funds. Dr. Hammer agreed to make four installments of \$50,000 each, thus making it necessary to obtain a temporary loan from another source in order to proceed into construction. The Committee voted to proceed with the renovation of the auditorium as approved and to ask Mr. Silverstein to try to obtain temporary financing at a six percent rate.

Dr. Hammer's Masterpiece Exhibition

Dr. Marzio requested authorization to set up a restricted account of \$50,000 to permit the capital improvements projects associated with this exhibition to begin. The Committee granted permission to set up this restricted account.

Three Institutions Proposal

Dr. Marzio announced that a check in the amount of \$150,000 from the Park Service had been received and a second check is expected during the summer. Dr. Marzio explained the involved process regarding the Bill to authorize further Park Service funding .

Building Improvements, Air Conditioning and Cafe Climate Control

Mr. Kinney announced that he had obtained commitments of \$100,000 toward the goal of \$150,000 to match the 3:1 NEA Renovation and Climate Control Grant. Mr. Kreeger congratulated Mr. Kinney for accomplishing this figure in such a short amount of time. Mr. Kinney announced he would be calling upon fellow trustees to discuss this funding within the next few weeks.

Cafe

Subject to ratification of the full Board of Trustees, the Executive Committee voted to defer further action on the installation of a cafe within the museum and to defer the expenditure of \$100,000 from the Endowment.

MINUTES

Building Improvements

Adm. Snead estimated that \$350,000 would be needed to install a proper climate control system within the museum. Mr. Kreeger suggested that estimates for a climate control system be obtained and that Mr. Hull, Chairman of the Building and Grounds Committee, have these estimates for the next Executive Committee meeting.

The Westreich Proposal

The Westreich Proposal, which involves a possible feasibility study for construction of a commercial building on the New York Avenue land owned by the Corcoran Gallery of Art, was discussed. Mr. Kreeger suggested a joint meeting be called of the Buildings and Grounds Committee, the Executive Committee and all trustees involved in architecture or design or construction to discuss the various options involved in moving ahead with this project. Mr. Jewett reported that the subject has been discussed within the Finance Committee, whose members felt that at least three architects should be called upon to do a feasibility study. The Board could then decide whether to proceed into the project and could subsequently seek bids from developers.

Donor's Dinner

Mrs. Muccio reported that a dinner will be held May 12th to acknowledge major donors and to unveil a plaque in the atrium. Dr. Daniel Boorstin, Librarian of Congress, will speak.

Committee Reports

Friends of the Corcoran

Mr. Gerstin reported upon the increased activities of the Friends, including a trip to New York to see the Picasso Exhibition, a trip to the Kreeger home, and tours within the Corcoran. The membership fee will be increased to \$125, effective January 1, 1981.

Dupont Center

Mr. Hull reported that four real estate firms have been authorized to offer the Dupont Center building for sale, asking \$975,000 at a 3% commission (not to exceed \$25,000).

Development Committee

Mr. FitzGerald reported approximately \$70,000 had been received from Trustees, only part way towards the \$225,000 goal in the current budget. Only fifty percent of the Trustees have given to date; Mr. FitzGerald encouraged their giving earlier in the fiscal year.

Mr. Kreeger suggested that Mr. FitzGerald and Mrs. Muccio assign other solicitors to request the contributions from the remaining Trustees. In addition, Mr. Kreeger asked that Trustees each give approximately twenty minutes of their busy schedules to Mrs. Muccio to discuss corporate and foundation contacts.

Mobil Open Night

The museum will remain open until 9:00 PM every Thursday, beginning May 22, 1980.

MINUTES

Women's Committee

Mrs. Denby, President of the Women's Committee, announced that net proceeds from the 1980 Corcoran Ball will be about \$90,000.

The Report of the Dean

Mr. Thomas reported that the Finance Committee had recommended a tuition increase for September, 1980. The amounts will be in line with other schools, nationally and regionally. The Executive Committee approved the recommendation of an 11.5% increase in tuition.

The meeting adjourned at 2:10 PM to go into executive session.

Respectfully submitted,

Lorna Tilley
Secretary

THE CORCORAN GALLERY

SEVENTEENTH STREET & NEW YORK AVENUE, N.W.

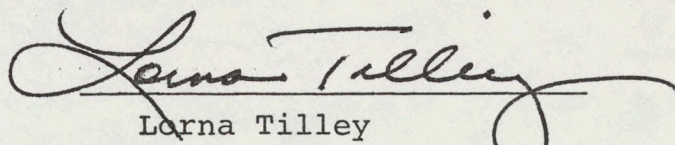
WASHINGTON, D.C. 20006

(202) 638-3211

May 30, 1980

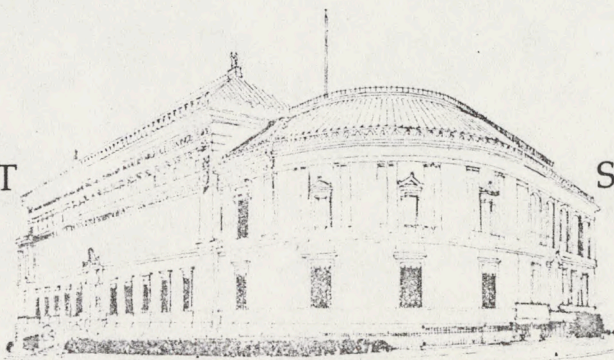
Notice to all Members of the Executive Committee:

The next meeting of the Executive Committee will take place on Monday, June 9, 1980 at 12 noon at the Corcoran Gallery of Art. Please advise Dorothy Dibner at the Gallery (638-3211, ext.22) as to whether or not you plan to attend.


Lorna Tilley

MUSEUM OF ART

Historical American Collection
Washington Regional Art
Fine Art Photography
Contemporary Art



SCHOOL OF ART

Accredited BFA Degree
and Diploma Program
in Fine Arts, Photography
and Visual Communications

MINUTES OF THE MEETING
OF
THE EXECUTIVE COMMITTEE
Corcoran Gallery of Art
May 12, 1980

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Denby, (Pres. of Women's Committee), Mrs. Salant, and
Mrs. Vanderpool, and Messrs. FitzGerald, Hull, Kinney, Kreeger, (Chm.)
Jewett, Gerstin (Pres. of Friends) Saul, Swift and Wilkinson.

Members of the staff:
The meeting was called to order at 12:35 pm by the President
of the Executive Committee, Mr. Kreeger.

The minutes of the meeting of April 14, 1980 were amended to
include the attached

(clarify \$58,000 figure on p. 3)

Report of the President

Financial Report

which showed
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Gallery of Art, Museum and School, for the eight month period
ending April 30, 1980. *on* An overview of the Corcoran's financial
activity through April 30 shows: Total unrestricted support
and revenue received through April 30, 1980 to be \$1,766,597
against expenditures of \$1,767,801; Other revenues received
through April 30 include \$79,000 from the Women's Committee
and \$225,297 of donor designated funds, which will support
the operations of the museum and the school. Committee members
expressed some confusion regarding current restricted support
to the operating budget. It was explained that these funds
had been received by April 30, 1980 and were designated to
support operating expenditures through April 30 and/or for
the remainder of the fiscal year. Mr. Saul requested that
future reports designate expenditures through the end of
each fiscal reporting period which match the income reported
as current restricted support to the operating budget. On
a cash basis, the institution ended the first eight months
of Fiscal Year 1980 with a \$303,093 operating surplus. *Certain* The
reporting improvements made by Ms. Goffe to date were noted.

Dr. Marzio, Chief Executive Officer, Mrs. Muccio, Director of Development, Ms. Livingston, Associate Director, Ms. Goffe, Director of Finance and Planning, Adm. Snead, Director of Buildings and Grounds, Mr. Thomas, Dean of the School, Ms. Tilley, Special Events.

Thus making it necessary to obtain
a temporary loan from another source
in order to proceed with construction

-3-

arrangements
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*too much
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Auditorium Mr. Kreeger announced that \$236,000 is the anticipated expense to ^{cost to} complete the auditorium renovation and that he had spoken with Dr. Armand Hammer and Mr. William McSweeney regarding Dr. Hammer ^{might} advancing these funds. Dr. Hammer has agreed to make four installments of \$50,000 each and it will be necessary to (1) either draw the remaining funds from the Endowment and loose the interest of approximately \$50,000 per year or to ⁽²⁾ follow a suggestion of Mr. Leonard Silverstein to contact a foundation to obtain a loan at six percent or to ⁽³⁾ reduce the cost of the project by \$40,000. Mr. Hull recommended that the project not be cut. Mrs. Vanderpool recommended that the committee pursue Mr. Silverstein's suggestion of trying to obtain the \$150,000 at a six percent rate.

as approved The Committee voted to proceed with the renovation of the auditorium and to ask Mr. Silverstein to ^{try to} obtain ^{temporary financing} the funds at a six percent rate and use the endowment funds if necessary.

Dr. Hammer's Masterpiece Exhibition

authorization

Dr. Marzio requested approval of the Executive Committee to set up a restricted account in the amount of \$50,000 to immediately permit the capital improvements projects ~~xxxxxxx~~ associated with this exhibition to begin. The Committee granted permission to set up this restricted account.

regarding *been received*

Three Institutions Proposal Dr. Marzio announced that a check in the amount of \$150,000 from the Park Service had ^a arrived today and second check is expected during the summer. Dr. Marzio also explained the ~~very~~ involved process the bill to authorize the ^{further} Park Service to continue this funding on a regular basis is taking.

Building Improvements, Air Condititioning and Cafe

Climate Control

Mr. Kinney announced ^{that he} had obtained committments of \$100,000 toward the goal of \$150,000 to match the 3:1 NEA Renovation and Climate Control Grant. Mr. Kreeger ~~expressed his~~ ^{cc} congratulations ~~to~~ Mr. Kinney for accomplishing this figure in such a short amount of time. Mr. Kinney ~~also~~ announced he would be calling upon fellow trustees to discuss this funding within the next few weeks.

Cafe Subject to ratification of the full Board of Trustees, the Executive Committee voted to defer further action on the installation of a cafe within the museum and to defer ^{the expenditure} withdrawal of the \$100,000 from the Endowment.

^{would be} Building Improvements Adm. Snead estimated that ~~a figure of~~ \$350,000 was needed to install a proper climate control system within the museum. Mr. Kreeger suggested that estimates for a climate control system be obtained and Mr. Hull, Chm. of the Building and Grounds Committee ~~will~~ ^{that} have these estimates ^{for} before the next Executive Committee meeting. The Executive Committee will then know exactly how much funding is needed in addition to the funds that Mr. Kinney has raised to be applied toward a climate control system.

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Donor's Dinner Mrs. Muccio reported that a ~~black tie~~ dinner will be held May 12 to acknowledge major donors to the Corcoran and to unveil a plaque which has been installed in the atrium. Dr. Daniel Boorstin, Librarian of Congress, will give the toast. *speaks*

Committee Reports

Nominating Committee Mr. Jewett reported that the following people have been nominated to join the Board of Trustees subject to their approval at the next Board of Trustees meeting: Mrs. Adie Yates, Mr. Hobart Taylor and Mr. Walter Truland. *omit*

st Friends of the Corcoran Mr. Gerstin reported upon the increased activities that the 823 Friends are participating in among which are a trip to New York to see the Picasso Exhibition, a trip to the David Lloyd Kreeger home, and tours within the Corcoran. *including* The membership fee will be increased to \$125.00 effective 1/1/81. *Jan 1, 1981*

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Women's Committee Mrs. Denby, President of this Committee, announced that ~~proceeds~~^{from} from the 1980 Corcoran Ball will be ~~in the neighborhood~~ of \$90,000.

The Report of the Associate Director was asked to be delayed until the next meeting so that the Executive Committee could go into executive session.

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The Report of the Dean Mr. Thomas reported that the Finance Committee had recommended a tuition increase for September, 1980. ~~The figures~~ are in line with other schools, both nationally and regionally. The Executive Committee approved ~~an~~^{the recommendation of} 11.5% increase in tuition.

~~XXXXXXXXXXXX~~ Mr. Swift felt confident that all members of the Art School Committee would agree to the increase.

The meeting adjourned at 2:10 to go into executive session.
Respectfully submitted, lt

Additions to the Minutes
of the Meeting of the
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Mr. Kreeger suggested that Mr. FitzGerald and Mrs. Muccio assign other solicitors to request the ^{trustees} contributions outstanding. In addition, Mr. Kreeger asked that trustees each give approximately twenty minutes of their busy schedules to Mrs. Muccio to discuss corporate and foundation contacts.

Mobil Open Night The museum will remain open until 9:00 p.m. every Thursday beginning May 22, 1980.

Women's Committee Mrs. Denby, President of this committee announced that proceeds from the 1980 Corcoran Ball will be in the neighborhood of \$90,000.

The Report of the Associate Director was asked to be delayed until the next meeting so that the Executive Committee could go into executive session.

The Report of the Dean Mr. Thomas reported that the Finance Committee had recommended a tuition increase for September, 1980. The figures are in line with other schools both nationally and regionally. The Executive Committee approved ^{the recommendation of} an 11.5% increase in tuition.

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The meeting adjourned at 2:10 to go into executive session.
Respectfully submitted, lt

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Development Committee Mr. FitzGerald reported that \$80,000 has been received from trustee giving. The ~~xxxxxxx~~ ^{target} figure for this category is \$225,000 [and Mr. FitzGerald felt that some of the funds that would normally go to this category are being given for the climate control project.] Fifty percent of the trustees have given as of this date and Mr. FitzGerald encouraged their giving earlier in the fiscal year.

Mr. Kreeger suggested that Mr. FitzGerald and Mrs. Muccio assign Capitol Fund Campaign has been delayed due to a lack of a project to rally around.

Instructions to request the
outstanding other trustees to call and ask for contributions from trustees *Contributors* who have not yet met their obligations. Mr. Kreeger asked that trustees each give approximately twenty minutes of their busy schedules to Mrs. Muccio to *in addition* go over lists of corporation directors *discuss corporate and foundation contact* with whom the trustees may be familiar that a meeting then be set up.

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~~and revenues~~

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(3)

Year 1980 with a \$303,093 operating surplus. The reporting improvements made by Mrs. Goff on date were noted..

Minutes of the Meeting
Executive Committee
May 12, 1980

Dr. Magio
Mrs. Muccio
Mrs. Goffe
Adm. Inead
Mrs. Tilly
Mrs. Livingston
Mr. Thomas

Mrs. Deaky, Women's Com.
Mrs. Salant
Mr. Hull
Mr. Fitzgerald
Mr. Austin, Friends
Mr. Kreeger, Chm.
Mr. Saul
Mr. Kenney
Mr. Swift
Mr. Wilkerson
Mr. Jewett
Mrs. Vanderpool

Approval of Minutes

Clarify \$58,000 P.3. - Sheila

Financial Report

Includes Guide Comparison of 74 to 80

Rec'd. \$150,000 from Park Service today
Fund Balance is sgr. higher than 33,023

B. 76¹ → Guen improving in recording figures
for Report.

Funds) operating = 2 Budgets
Disseminated

PCM

Some expenses in Restricted are part
of operating (i.e. salaries)
225 represents \$ spent relative
to restricted account.

JLK:

Capital rest
Operating funds
or

suggests
figures
be broken into

→ Budgeted
Un-Budgeted

"Current restricted oper."

Saul recommends: attempt to further improve
Budget reporting.

Summary sheet to clarify
the restricted accounts.

JLK:

Perhaps fund balance could be broken down
~~that~~ i.e. "Committed" against 303,093
to clarify

DLK: Aud. \$236,000 anticipated expense spoke to Dr. Hammer ^{& McShweeney} re: Advancing these funds so as not to remove from Endowment.

at first agreed to \$200,000 But now 4 installments of \$50,000 ea. (3 must go to Endowment for 150-200, & lose interest of approx. 50,000/yr.
 a foundation which on loans against commitments
ask Mr Silverstein to contact this foundation to obtain loan at 6%

or: Reduce cost of project by 40,000 & ask Hammer to pay interest so to cut amount we would lose.

200,000 will be paid over 2 yrs at 50,000 ea.

Saul: If step up pace this much - don't ask. (Not to press - DLK)

Vanderpool: Pursue Leonard's suggestion - cost 6% borrow 150,000

Hell: Don't cut Project

Procede: Silverstein to get 6% & Proceed renovation as approved & use Endowment funds.

Masterpiece Expenses

306,000 Total cost of exhibition

PCM: 86,000 for indirect costs

Cost request of 50,000 immediately

asks ^{Exec} Board
com.

Set up restricted acct / would
permit the capital improvement
projects to begin

Approval granted. to set up restricted.

PCM: 3 Inst rec'd \$150,000 check Today
+ 2nd check to come p. summer.

To continue to receive funding
yates said to get authorization from his Committee
on Senate: Bumpers + Hatfield
have introduced authorization to
their com. & should receive ^{Bill V} a #.

House: Phil. ^{Berton} ~~Bertin~~ of Cal.

on rider to C & O Canal Bill

No - as Separate Bill (Bumpers)

Kotzen: on Senate version of Bill -

arena — Knocked out.

due to historic status.

Berton — leave arena in & Bill
will go to Conference Com. & debate
will be on arena in or out not question
of funding.

Sen.
Huddleston has agreed to take it
thru Senate. & Gates on House.
Timing: Authorization 3-4 wks
appropriation By August.

Bill Alexander - House Dem Maj Whip
will provide help.

Blg Dwp, climate
H.E. Cafe

Climate control - Kinney
to raise 3:1 match to NEA Challenge
has ~~total~~ ^{total} commitments of \$100,000
towards goal. Looking for 150-175,
125,000 to come from Bd.

Will give capital drive impetus
Money not needed immediately
But know it is there.

Goal - 150-175

REK: Congrat. what Kinney has done in
such short time.

Trustees okay 175,000 for Cafe
put aside expending for Cafe
& put \$100,000 toward climate control.
put \$100,000 from Endowment that
was to go for Cafe & use for
Climate Control.

Honor to match NEA should go to
Kinney.

Motion: Subject to Trustee ratification
defer ^{further} action on Café

RLK: What can I do I 1335,000

Snead: Increase in cost of energy 15% / yr
Labor 10% / yr.
330,000 could do the job.

Jewett: Should we authorize an expenditure
from Endowment for 100,000 -
why not 500, or what.

Obtain bids from contractors

See what GE raises

then see what is needed.

~~What if~~

~~any~~ any objection to deferring plans for Café.

No income coming in.

RLK: defer any commitment of Café funds
1) Not go ahead of Café from Endowment
until ~~that~~ that
2) Obtain estimates for climate installation
3) Then see what is needed in addition
to Kinney's fund raising.

By next Exec Hadlai ^{June} ~~will~~ to
submit figures.

Emphasis: Cafe is to be deferred
Withdrawing approval of 100,000.

Motion: Defer consideration of Cafe ~~for to day~~
to withdraw from endowment.
Subject to full Bd approval

Westreich Proposal

Commercial Bldg to be constructed
on NY Ave Parking lot area.

Views of Board on Committee
to be obtained.

Study of Platte by Stanley ^{revealed} - 35 - 40,000
sq. ft as C&A space + 75,000 of
commercial space.

if profitable - share of profits to
go to C&A.

To move forward - ^{all K suggests a} joint meeting
of Bldg Gds & Exec & Kotter, Walz,
(Trustees & Strong opinions)
to obtain our options on this to move forward.

Jewett reported on discussion within Finance Com. met & decided C&A should ask its 3 architects, Vanderpool, Yerkes, Daly — would be willing to do the Study to see if commercial feasible for N project.

Finance Com. then decide whether worthwhile to pursue. Would ask for bids from Westrick & C&A would have full control over project.

Folger → Carr
Has people who do the Study.

RLK: which one to use if at all 3?
Must see that all members of Bd would feel not overlooked.

RLK suggests: Joint mtg of Btgs + ^{Committee} Exec + every Builder & architect on Board to discuss ^{attainability of a study} feasibility of N project.
Blg & Gids + ^(C) Daly, Yerkes, Vanderpool, Abramson, Freeman all interested in N project.

Commercial consideration not of design of Blg.
(Daly & Chas Smith Co.)

Honor's Dinner 105 BT Denver

7:00 to unveil the plaque.

Dinner & toast by Dr. Boorstin
Library Congress

Committee Reports

Nominating Com - Jewett

on 5/23 will recommend
that following be nominated.

Mrs. Odie Gates

Mr. Hobart Taylor (declined)

Mr. Walter Tauland

Friends Gerokin

increased ^{activity} response by Friends

Picasso trip, OK, & Tours.

823 membership

Trustee loan shown in Sept.

request ↑ to loan.

Approved \$125 raising funds

Effective 1/1/81

Has Selected 4 Companies will be offering Bldg at
Sale. 975,000 3% not to exceed 25,000.

10.

Knobout Center: Hull
obtained appraisals / thanks to Saul
3% of 25,000
limit to 4.
John Begg & Co.

Development: FitzGerald
80,000 from Trustees rec'd (225 Target)
some of funds that / normally
go to giving are going to Climate
Control. 50% given at 1 point.
Urge to give early in ^{fiscal} year.

Several new trustees on Bldg - been
approached yet?

Capital Fund Campaign
delayed for search of legitimate
Climate control is the ^{profile} ~~key~~

Behind in total giving for yr.

Trustees to work as team.

RLK suggests that Fitz & Sheila assign other
trustees to call & ask for contribution.

10:15: ask 2 trustees to give Sheila 20 minutes to go over list of Corps & Director's that Trustees know. To be followed by personal meeting of Sheila.

Assoc Dir: asked to put off mtg
Plan:

Finance Com suggested tuition increase Proposal for Sept.

In line w/ School's nationally & regionally.

11.5% increase.

= 300. increase. = \$70,000 on

242 Students. excess of 200,000 for end of '81 fiscal yr. No deficit.

Profile shows B may be raised. Increase of \$100,000.

Motion:

Exec
Com

Approve recommendation of Plan for increase in tuition

Swift Confident all on at School Com will agree.

Mobil Open Night - May 22
Premiere

Women's Corn
\$ 90,000 from the Ball

AGENDA
EXECUTIVE COMMITTEE
CORCORAN BOARD OF TRUSTEES
May 12, 1980

- I. Approval of Minutes
- II. Report of the President
 - A. Financial Report: Dr. Marzio
 - B. Auditorium: Mr. Kreeger
 - ~~C.~~ Dr. Hammer Exhibition Expenses
 - D. Three Institutions Proposal
 - ~~E.~~ Building Improvements, Air Conditioning and Cafe:
Mr. Kreeger, Mr. Hull and Mr. Kinney
 - ~~F.~~ Westreich Proposal: Mr. Kreeger
 - ~~G.~~ Donor's Dinner: Mrs. Muccio
- III. Committee Reports
 - A. Nominating Committee: Mr. Jewett
 - B. Friends of the Corcoran: Mr. Gerstin
 - C. Buildings and Grounds: Mr. Hull
 - D. Special Events: Mr. Wilkinson
 - E. Public Relations: Mr. Wilkinson
 - F. Art School: Mr. Swift
 - G. Women's Committee: Mrs. Denby
 - H. Education/Shop: Mrs. Salant
 - I. Investment and Finance: Mr. Folger
 - J. Development Committee: Mr. FitzGerald
 - 1. Atlantic Richfield Grant
 - 2. Trustee Giving
- IV. Report of the Dean
 - A. SurPrize Party
 - B. Jackson School
 - C. Dupont Center
- V. Report of the Associate Director
 - A. Works of Art Committee: Mrs. Vanderpool
 - B. Rosalind Solomon
 - C. Philip Guston
 - D. Puppet Exhibition
- VI. Executive Session

THE
CORCORAN
SCHOOL
OF ART

May 12, 1980

MEMORANDUM

TO: Executive Committee

FROM: Peter Thomas, Dean

RE: Tuition Increase 1980-81

At the suggestion of the finance committee, the School prepared comparative data for the Executive Committee to serve as a basis for a decision on the amount of tuition increase for the coming year.

<u>Recommendation</u>	<u>1979-80</u>	<u>1980-81</u>	<u>Percent Increase</u>
Full Time Program	\$2,600	\$2,900	11.5
Open Program (per class)	\$ 275	\$ 295	7.

Exhibit A shows increases from 0% to 22% across a broad sampling of art colleges and universities. However, in the Corcoran School of Art market area only Maryland Institute and American University show slightly higher percent increases.

Exhibit B attempts to compare costs of 3 credit course offerings locally.

PT/lge
Attachments: Exhibit A
Exhibit B

EXHIBIT A

Ex A.

CORCORAN SCHOOL OF ART
Full Time Tuition Comparison

Offered Art Degree	Name of Institution	Tuition 79-80	Tuition 80-81	Fees 80-81	79-80 to 80-81 % Tuition Increase
BFA	Corcoran	\$2600.00	\$2900.00	50	11.5%
BFA	Boston Museum School	\$3300.00	Not known yet		11.8% increase 79-80
BFA	Cleveland	\$2840.00	\$3180.00	75	11.9%
BFA	Maryland Institute	\$3300.00	\$3750.00	NONE	13.6%
BFA	Philadelphia College of Art	\$4323.00	\$4500.00	470	4.0%
BFA	Wooster Museum School	\$2100.00	\$2575.00	36	22.6%
BFA	Atlanta College of Art	\$2600.00	\$2950.00	NONE	13.4%
BA	George Washington University	\$3200.00	\$3400.00	Not Available	6.25%
BA	Georgetown University	\$4450.00	\$4450.00	Not Available	0%
BA	American University	\$4080.00	\$4620.00	Not Available	13.2%
AA	Maryland College of Art & Design	\$2500.00	\$2700.00	Not Available	8.0%
BFA	Columbus College of Art & Design	\$2700.00	\$2950.00	230	9.2%
BFA	Howard University	\$1765.00	\$1965.00	80	11.3%

Prepared 5/12/80

CORCORAN SCHOOL OF ART

Open Program Tuition for a
3 Credit Course for 12-15 Weeks

	80-81
Corcoran	\$295.00
Smithsonian *	
Member	272.00
Non-Member	356.00
Torpedo Factory *	240.00
University of District of Columbia	
Resident	16.80
Non-Resident	144.60
Glen Echo *	292.00
Maryland College of Art & Design	216.00
American University	462.00
George Washington University	389.00

* Tuition computed for equivalent 6 hours a week for 15 weeks
for a studio course

Actual rate quoted are:

Smithsonian	
Member	\$68.00 - 3 hr./week for 8 weeks
Non-Member	\$89.00 - 3 hr./week for 8 weeks
Torpedo Factory	\$80.00 - 1 hr./week for 13 weeks
Glen Echo	\$30-110.00 - for 1-2 hrs./week for 8 weeks

Prepared 5/12/80

Additional
Ptyg were noted
upon to add
to Exhibition

NKs recommended
to Exec 2'

Be sent to Mex.

April 2 Mtg.
Sent to other

The President and Board of Trustees of the Corcoran Gallery of Art request
the honor of your presence at a reception to honor

**Their Majesties
King Baudouin and Queen Fabiola
of the Belgians
and to preview the exhibition
Georges Vantongerloo**



Belgium Today

on Monday, April twenty-first at nine o'clock
Corcoran Gallery of Art

Please present this card at the door.

To ensure your admittance the enclosed reply card
must be returned to the Gallery by April 14, 1980.

Lorna - per your request

4/2/80

LOANS REQUESTED BY OTHER INSTITUTIONS

International Communication Agency
Belles Artes, Mexico City

Painting in the United States from
Public Collections
Nov. 15 - Dec. 31, 1980

Hassam: Northeast Headlands
Diebenkorn: Ocean Park #83
Dewing: Lady with a Mask
Rothko: Mulberry and Brown
Harnett: Plucked Clean

Fort Wayne Museum of Art

Grace Hartigan Retrospective
Feb. 6 - March 15, 1981

Hartigan: Summer Street

~~Goe Kerr Gallery Inc.~~

~~John Singer Sargent~~
~~May 20 - June 30, 1980~~

~~Sargent: Oyster Gatherers of Cancale~~

Sterling and Francine Clark
Art Institute

John Storrs
Nov. 7 - Dec. 28, 1980

~~Storrs: Le Sergent de la Ville~~
Storrs: Horses' Heads

University Art Galleries
University of New Hampshire

The White Mountains
Sept. 7 - Oct. 29, 1980

Kensett: Mt. Washington

The Serpentine Gallery
(Arts Council of Great Britain)

Westermann at the Serpentine
Nov. 22 - Jan. 1981

Westermann: The Plush

Mrs. Vanderpool

corrections to 4/14/80 Executive Committee Minutes:

The Works of Art Committee voted to recommend to the Executive Committee that 4 additional paintings be sent to the Art of Washington, D.C. Exhibition in Mexico City in November, 1980:

The committee also recommended that the following paintings be lent to other museums:

To:
LORNA
TILLEY

THE CORCORAN



17th & NEW YORK AVENUE, N.W., WASHINGTON, D.C. 20006 • (202) 638-3211

Lorna -
Put this
on the next
Exec. agenda
PCM

April 22, 1980

Mr. David Lloyd Kreeger
2401 Foxhall Road, N.W.
Washington, D.C. 20007

Dear David,

As you know, the Board of Directors of the Friends have voted to increase membership dues to \$125. This requires a charter amendment which we would hope to ratify at our annual September business meeting.

Our early warning system starts notification 3 months in advance, so our first renewal notice listing this \$125 dues change would go out in October to be effective January 1, 1981.

I would hope this meets with the approval of the Board of Trustees of the Corcoran. I submit this as a formal request for authorization.

Sincerely,

Marvin

Marvin Gerstin
President
Friends of the Corcoran

MG:sle

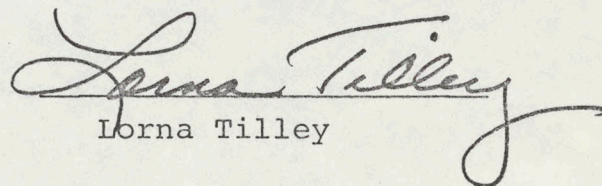
cc Peter Marzio ✓
Sheila Muccis

CORCORAN
GALLERY OF ART SCHOOL OF ART
SEVENTEENTH STREET &
NEW YORK AVENUE, NORTHWEST
WASHINGTON, DC 20006
(202) 638-3211

May 2, 1980

Notice to all Members of the Executive Committee:

The next meeting of the Executive Committee will take place on Monday, May 12, 1980 at 12 noon at the Corcoran Gallery of Art. Please advise Dorothy Dibner at the Gallery (638-3211, ext.22) as to whether or not you plan to attend.


Iorna Tilley

REQUEST FOR SERVICES

TO: Building Manager

FROM: Name LORNA TILLEY Dept. SPECIAL EVENTS

Event EXECUTIVE COMMITTEE MEETING

Date MONDAY, MAY 12 Time 12:00 NOON

Caterer Topiary Tree Time of Arrival 11:30

Place GALLERY 30

Corcoran Equipment Needed:

30 chairs

4 8' tables placed in square arrangement

2 6' tables to serve as buffet tables

tablecloths

30 plates

Coffee set-up for 30 cups/saucers, cream/sugar

Water set-up 2 pitchers of water stack of plastic cups

Napkins

Ashtrays placed on table

Screen entrances

CATERER WILL SUPPLY SILVERWARE

Front entrance open 11:40 AM

Works of Art to be removed _____

Restrooms cleaned YES

The Corcoran Gallery of Art

Museum and School

Statement of Income and Expenses

for the eight month period ending April 30, 1980

Attached are the financial statements for the Corcoran Gallery of Art, Museum and School, for the eight month period ending April 30, 1980. An overview of the Corcoran's financial activity through April 30 is presented below.

	MUSEUM	SCHOOL	TOTAL
Support and Revenue	786,065	980,532	1,766,597
Expenses and Deductions	941,956	825,845	1,767,801
TOTALS	(155,891)	154,687	(1,204)
Transfer among funds - Women's Committee	69,000	10,000	79,000
Current Restricted Support to FY80 Operating Budget received through 4/30/80	186,293	39,004	225,297
Fund Balance	99,402	203,691	303,093

The Museum
Statement of Income and Expenses for the 8 month Period
ending April 30, 1980

	APPROVED BUDGET 1979-80	as of 4/30/80	as of 4/30/79
SUPPORT AND REVENUES			
<u>Contributions</u>			
Grants and Gifts	- - - -	415,634	429,097
Membership	- - - -	74,990	72,362
Contributions	- - - -	6,749	28,974
Subtotal	1,203,593*	497,373	530,433
 <u>Income from Operations</u>			
Special Events	12,500	12,158	9,231
Trustee Lunches	3,227	2,965	2,885
Photography (Clients)	5,000	3,961	3,279
Weekend Workshops	17,950	11,995	10,918
Exhibition Participation Fees	28,850	14,350	12,814
Shop Sales	131,500	96,466	74,125
Subtotal	199,027	141,895	113,252
 <u>Income from Investments</u>			
Gallery Fund	100,000	92,469	84,134
Clark Fund	70,000	54,328	49,432
Subtotal	170,000	146,797	133,566
 TOTAL	 1,572,620	 786,065	 777,251

* Women's Committee income and donor designated funds are included in this FY80 Operating Budget total. Recognition of the funds received to date and applicable to the FY80 Operating Budget is recorded on page 3 of this report.

The Museum

APPROVED
BUDGET
1979-80

as of
4/30/80

as of
4/30/79

EXPENSES AND DEDUCTIONS

Salaries and Wages	762,867	485,538	412,106
Employee Benefits	112,500	66,569	61,582
Pensions	5,092	3,477	4,212
Subtotal	880,459	555,584	477,900

Administration Expenses

Office Supplies	13,795	6,049	4,508
Office Repairs	3,385	1,004	1,342
Computer Services	12,200	6,949	4,748
Telephone	20,000	13,707	9,701
Xerox	11,000	7,184	4,107
Postage	35,000	20,680	17,021
Office Equipment	13,905	6,768	1,198
Professional Services	58,603	27,093	14,849
Insurance	22,500	23,628	4,069
Printing	75,455	41,075	16,928
Subtotal	265,870	154,137	78,471

Plant Expenses

Building Repairs	19,060	11,736	6,202
Building Utilities	113,780	42,490	70,498
Building Equipment	1,640	1,349	654
Building Supplies	13,800	6,915	2,050
Building Services	13,390	8,797	7,159
Painting	8,000	5,324	2,572
Fire Protection	900	484	363
Security Supplies	2,725	1,905	200
Subtotal	173,295	79,000	89,698

The Musuem

	APPROVED BUDGET 1979-80	as of 4/30/80	as of 4/30/79
Allocation of general costs	(160,000)	(106,666)	(83,333)
Administrative cost allocation	- - - -	(16,647)	- - - -
<u>Program Expenses</u>			
Subscriptions and Library	6,087	3,109	9,543
Travel and Entertainment	64,467	34,089	7,851
Publicity	7,723	1,979	15
Educational Supplies	4,950	1,844	6,067
Previews	10,500	6,433	7,573
Exhibitions	184,550	120,373	125,683
Restoration	21,000	10,700	- - - -
Photography	7,250	4,754	3,662
Subtotal	306,527	183,281	160,394
Shop Merchandise and Expenses	83,050	83,026	45,771
Contingencies	23,419	10,241	17,568
Subtotal	106,469	93,267	63,339
TOTAL	1,572,620	941,956	786,469
Revenue over (under) expenses	- - - -	(155,891)	(9,218)
Transfer among funds - Women's Committee	see page 1	69,000	- - - -
Restricted Support to Operating Budget	see page 1	186,293	- - - -
Fund Balance	- - - -	99,402	(9,218)

The School
Statement of Income and Expenses for the 8 month Period
ending April 30, 1980

	APPROVED BUDGET 1979-80	as of 4/30/80	as of 4/30/79
SUPPORT AND REVENUE			
Gifts and Grants	130,800	125,825	7,206
Beaux Arts	41,097	41,297	8,250
Surprize Party	80,000	37,310	- - - -
Tuition and Fees	990,000	748,205	803,557
Investment Income	27,000	22,917	20,851
Commission Income	3,000	4,063	3,020
Miscellaneous	4,000	915	2,365
TOTAL	1,275,897	980,532	845,249
EXPENSES AND DEDUCTIONS			
Salaries and Benefits	856,500	554,084	513,200
Allocation of General Costs	160,000	106,666	83,333
Repairs and Maintenance	30,000	23,575	37,095
Scholarships and Fellowships	33,000	6,118	17,475
General Office Expense	12,000	6,918	8,603
Educational Supplies and Fees	65,000	48,587	40,961
Printing	20,000	17,537	7,897
Professional Services	5,250	4,325	7,995
Travel and Public Realtions	10,000	6,195	4,900
Insurance	1,000	740	740
Dupont Center	20,000	15,239	16,039
Student Functions	2,000	1,104	773
Beaux Arts	19,019	19,019	- - - -
Surprize Party	45,000	14,688	- - - -
Miscellaneous	1,500	1,050	498
TOTAL	1,280,269	825,845	739,509
Revenues over (under) expenses	(4,372)	154,687	105,740
Transfer among funds - Women's Committee	10,000	10,000	4,000
Restricted Support to Operating Budget		39,004	- - - -
Fund Balance	5,628	203,691	109,740

RESTRICTED FUNDS

through May 9, 1980

	<u>Beginning Fund Balance</u>	<u>Revenues</u>	<u>Expenses</u>	<u>Balance</u>
<u>MUSEUM</u>				
September Party		24,080	23,853	227
Visiting Specialist (NEA)			5,562	(5,562)
Purveyer Purchase		4,000	4,000	-0-
Senegalese Exhibition		37,500	42,252	(4,752)
Restoration of the Constable		2,100	2,060	40
Archives (NHPRC)		32,422	2,416	30,006
Restoration of Cropsey	400		185	215
Daumier Exhibition		62,991	62,991	-0-
Daumier Humidity Control Project		8,154	3,987	4,167
Hammer Auditorium Fund	20,285	25,000	13,848	31,437
I.F. Berkowitz Memorial Fund		20		20
Exterior Improvement		2,300		2,300
Audio Visual Fund		1,036	812	224
Brush Purchase		1,500	1,500	-0-
Marshall Foundation - Discover America		7,500		7,500
Redskin Foundation - Architecture is Elementary	1,616		1,600	16
Mobil Corporation - Open Evening		60,000	976	59,024
Services in the Field (NEA)		15,090	15,090	-0-
Conservation of 14 Paintings (NEA)		11,040	11,040	-0-
Purchase Works of Art (NEA)		20,000		
Friends		18,000	42,300	(4,300)
Purchase American Drawings		2,458		2,458
Frank Wright Exhibition		10,000	1,000	9,000
Building Fund	16,308	4,148	4,672	15,784
Washington Curator Fund	3,785	9,000		12,785
Drawing, W.C. etc. Catalog (NEA)			175	(175)
Women's Committee & Polaroid Acc.	2,476			2,476
Silverstein Fund		1,000	1,000	-0-
N.H. Library Foundation Fund	3,910			3,910
Vantongerloo Exhibition				
Belgium Today		5,740		5,740
Philip Brown Memorial Fund		100		100
Atlantic Richfield Foundation		50,000		50,000
National Endowment for the Arts		24,030		24,030
Hammer Masterpieces Exhibition			4,612	(4,612)

	<u>Beginning Fund Balance</u>	<u>Revenues</u>	<u>Expenses</u>	<u>Balance</u>
<u>MUSEUM</u>				
Biddle Exhibition (NEA)		9,140		9,140
Biddle and Fig. Drawing Catalog (NEA)		3,362		3,362
Polaroid Photo Series		15,000		15,000
Utilization of Collection (NEA)			335	(335)
Photo Series Exhibitions (NEA)		3,918		3,918
Modern Painters (NEA)		3,361		3,361
Images of '70s (NEA)		10,000		10,000
DuBois Exhibition (NEA)		3,781		3,781
Deaccession Fund	674,824		83,450	591,374
Hammer Foundation Pledge Receivable (operating)		75,000	75,000	-0-
Cafritz Foundation (School fund raising) effort		23,836		23,836

	<u>Beginning Fund Balance</u>	<u>Revenues</u>	<u>Expenses</u>	<u>Balance</u>
<u>SCHOOL</u>				
Kiln Gift		6,000	6,000	-0-
Martha Von Hirsh Fund	5,083		1,095	3,988
Murtagh Scholarship Fund		309		309
Geico Gift		4,000		4,000
Ford Foundation	38,500			38,500
Ford Foundation Enrichment	48,840			48,840
Ford Foundation Resources	20,000			20,000
Ryan Scholarship Fund		500		500
S.F. Gichner Art Scholarship Fund		511		511
Town Club Scholarship		262		262
Arts Club of Washington, D.C.		200		200
Cafritz Foundation		6,164		6,164
Mary Cassatt Scholarship Fund	9,136		50	9,086
Vera Lester Memorial Fund	875		25	850
Jeremy Leute Memorial Fund	1,179		200	979
Ethel L. Bernstein Memorial Fund	592		1,053	(461)
Bernard Williams Memorial Fund	685		25	660

The following included in the Consolidated Restricted Funds:

John Noland Ronshein Award	25
Bryce Gorman Art History Prize Fund	100
J. P. Prescott Memorial Aware	25
K. Stubbs Memorial Award	125
M. L. Thom Award	25
Alma Thomas Memorial Award	25
Visual Communications Award	25
E. Weisz Memorial Award	25

Corcoran Gallery and School of Art

Submissions since April 14, 1980:

- | | |
|--|--------------------------|
| 1. IBM Corporation - Climate Control | () |
| 2. Department of Energy - Climate Control | 50,000 |
| 3. Charles Stewart Mott Foundation - School | 100,000 |
| 4. D.C. Commission for the Arts - Education
Department, Gallery | (10,000) To be submitted |
| 5. National Historical Publications and
Records Commission - Archives | () To be submitted |
| 6. NEA - Utilization of Collections | () To be submitted |
| 7. NEA - Conservation (Archives) | () To be submitted |
| 8. NEA - Collection Maintenance | () To be submitted |

Awards since April 14, 1980:

- | | |
|---|---------|
| 1. Atlantic Richfield - Vantongerloo Exhibition | 50,000 |
| 2. The Morris and Gwendolyn Cafritz Foundation -
Challenge Grant for Gallery | 50,000 |
| Challenge Grant for School | 100,000 |
| Fund-raising program for School | 30,000 |
| 3. SCM Corporation - John Alexander | 7,500 |
| 4. United States Park Service - Maintenance Exp. | 150,000 |

smb
5/12/80

Corcoran Gallery of Art
Development Report

as of April 30, 1980

Source	April, 1980 Donor	Amount	Cumulative Donor	Amount	Cumulative Amt. to Oper. Budget	Goal to the Oper. Budget FY 1980	Actual FY 1979
<u>TRUSTEES</u>							
Unrestricted	2	3,225	24	67,289	67,289	\$225,000	\$174,763
Restricted			5	3,636			
<u>OTHER INDIVIDUALS</u>							
Unrestricted	10	1,855	131	29,742	29,742	43,000	40,276
Restricted			5	4,470			
<u>WOMEN'S COMMITTEE</u>							
Unrestricted						55,000	42,985
Restricted			1	69,000	69,000		
<u>BEQUESTS</u>							
Unrestricted			1	2,750	2,750	109,538	1,000
Restricted	1	135,908	3	161,918			
<u>OTHER</u>							
Unrestricted			2	4,750	4,750	10,000	9,366
Restricted			2	27,000	9,000		
<u>CORPORATIONS</u>							
Unrestricted			18	30,455	30,455	190,000	120,884
Restricted	1	35,000	4	112,560	110,000		
Facility Use	8	15,722	31	65,264	65,264		55,263
<u>FOUNDATIONS</u>							
Unrestricted	2	125,000	13	174,419	174,419	220,000	406,650
Restricted	4	104,576	8	160,934	121,933		
<u>GOVERNMENT</u>							
Unrestricted			1	25,000	25,000	160,630	167,276
Restricted	5	37,271	16	145,080	67,298		
<u>Sub Total</u>	33	\$458,557	265	\$1,084,267	\$776,900	\$1,013,168	\$1,018,463
<u>Membership</u>		10,800		77,390	77,390	110,000	105,886
<u>Total:</u>		\$469,375		\$1,161,657	\$854,290	\$1,123,168	\$1,124,349

Corcoran School of Art
Development Report

as of April 30, 1980

Source	April, 1980 Donor	Amount	Cumulative Donor	Amount	Cumulative Amt. to Oper. Budget	Goal to Oper. Budget FY 1980	Actual FY 1979
TRUSTEES							
Unrestricted			2	5,100	5,100		3,500
Restricted			1	4,000			
Other Individuals	1	25	6	3,225	3,225		
Unrestricted							522
Restricted	4	1,020	15	10,471	500		5,398
Women's Committee							
Unrestricted							6,000 ¹
Restricted			1	10,000	10,000		
Bequests							
Unrestricted							1,000
Restricted							
OTHER							
Unrestricted							3,000
Beaux Arts			1	22,278 ²	22,278		7,000
Surprize Party							
CORPORATIONS							
Unrestricted			1	5,000	5,000		450
Restricted	1	200	4	4,463	4,463		
FOUNDATIONS							
Unrestricted	2	105,000	4	112,500	112,500		
Restricted	1	6,164	2	8,164	8,164		6,000
GOVERNMENT							
Unrestricted							
Restricted							
TOTAL:	9	112,409	36	185,201	171,230	\$162,000	\$32,870

¹ Total Gift was \$10,000 but \$4,000 was carried as operating income on the Budget.

² Beaux Art Masquerade Ball net income through April 30, 1980

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Corcoran Gallery of Art

Membership Report

FY 1980

	<u>Current Mo.</u> <u>April '80</u>	<u>Current</u> <u>Year to Date</u>	<u>April '79</u>	<u>Year to Date</u> <u>FY 1979</u>
# Memberships Received	196	1,893	211	1,706
# New	46	815	50	467
# Renewed	150	1,078	161	1,239
\$ Amount Received	\$10,800	\$77,390	\$ 9,035	\$75,521
<u>Total Membership:</u>		2,602		2,185

Membership Breakdown by Category

September 1, 1979 - April 30, 1980

<u>Category</u>	<u>Number</u>	<u>\$ Amount</u>
Student	179	\$ 2,685
Single	744	\$18,600
Family	436	\$15,260
Young Friend	96	\$ 3,420
Friend	405	\$23,575
Sponsoring	15	\$ 3,075
Contributing	6	\$ 2,725
Corporate	12	\$ 8,050
Complimentary	<u>(134)</u>	<u>----</u>
TOTAL	1,893	\$77,390

Amount in Friend's account: \$20,665
Total number of Friends: 823

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